

Ingersoll Rand Profile

Ingersoll Rand (NYSE:IR) is a world leader in creating and sustaining safe, comfortable and efficient environments



We inspire progress through unleashing the potential in people and technologies to advance the quality of life. By making environments safe, comfortable and efficient, we enable our customers to achieve progress and create a positive impact in their world. Ingersoll Rand is a \$14 billion global company committed to sustainable business practices within our company and our customers.

Advancing The Quality Of Life

At Ingersoll Rand, we're committed to meeting the world's growing constant and, critical needs for clean and comfortable air, secure homes and buildings, safe and fresh food, energy efficiency and sustainable business practices. The expertise of our people and our market-leading brands advance the quality of life by creating and sustaining safe, comfortable and efficient environments wherever we operate. We're passionate about building a better future—a world of sustainable progress and enduring results.

To deliver on the needs of our customers and the communities where we operate, and to achieve premier performance, we will:

Build a Progressive, Diverse and Inclusive Culture



Build a progressive, diverse and inclusive culture enabling innovation and creativity, growth through globalization, and the development of customer solutions that engage all employees in Ingersoll Rand's mission.

Grow through Innovation, Emerging Markets and Services



Grow through innovation, emerging markets and services by delivering solutions and services addressing unmet needs for safety, comfort and efficiency across the globe.

Deploy Operational Excellence



Deploy operational excellence to add value as defined by our customers through a relentless emphasis on continuous improvement.

Our Brands

Ingersoll Rand is composed of a diverse array of business and market-leading brands serving customers in global commercial, industrial and residential markets.



clubcar.com

- Industry leading golf cars and utility, transportation and rough terrain vehicles



ingersollrandproducts.com

- Air compressors, air treatment equipment and compressed air systems
- Tools, ARO pumps, material-handling equipment and air motors
- Parts and accessories and comprehensive services



schlage.com

- Residential and commercial mechanical locks; dead bolts; patented key systems; online, offline and wireless electronic locking systems; and security management systems, including digital video surveillance, integrated photo ID badging, guest pass systems and alarm monitoring



thermoking.com

- Transport temperature control units for trucks, trailers, small trucks and seagoing containers
- Heating, ventilation and air-conditioning systems for buses and passenger railcars
- Auxiliary idle reduction and temperature-management systems for sleeper compartments in tractor cabs

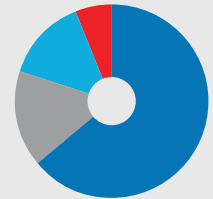


trane.com

- Broad range of energy-efficient residential and commercial premium heating, ventilation and air conditioning (HVAC) systems, solutions, services and parts
- Global reputation for industry-leading professionals who deliver quality reliability and innovation
- Accredited Energy Services Company (ESCO)

Key Financials

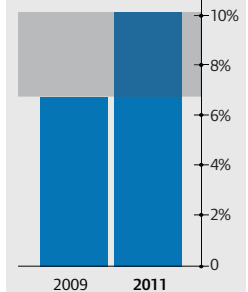
2011 Revenue by Geography



North America	66%
Europe, Middle East	16%
Asia	12%
Latin America	6%

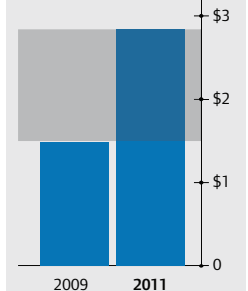
Adjusted Operating Margins

▲ 3.4 percentage points



Earnings Per Share

▲ 91%



ingersollrand.com

